

BUSINESS OVERVIEW

Datiware Maritime Infra Limited is engaged in the development, operation, and maintenance of maritime and port-related infrastructure. The Company focuses on providing integrated solutions across port logistics, coastal infrastructure, and allied maritime services in India.

NATURE OF BUSINESS

The Company operates primarily in the maritime infrastructure sector, which includes:

- Development of port terminals and jetties
- Cargo handling and logistics support
- Coastal infrastructure development
- Marine engineering and consultancy services
- Aquaculture

Its activities are aligned with India's port-led development initiatives such as Sagarmala Programme, aimed at enhancing port capacity and logistics efficiency.

BUSINESS SEGMENTS

1. Port Infrastructure Development

- Design, construction, and commissioning of port terminals
- Development of captive and commercial jetties
- Expansion and modernization of existing port facilities

2. Cargo Handling & Logistics

- Handling of bulk, break-bulk, and containerized cargo
- Warehousing and storage solutions
- Multimodal logistics integration

3. Marine Services

- Dredging support and marine construction
- Vessel berthing and harbor services
- Technical consultancy for maritime projects

4. Aquaculture

KEY PRODUCTS / SERVICES

- Port terminal operations
- Jetty and berth construction
- Cargo logistics and handling services
- Maritime project consultancy

MARKET PRESENCE

The Company primarily operates in India, with a strategic focus on coastal regions and emerging port clusters. It aims to benefit from increasing trade volumes and government initiatives promoting maritime infrastructure.

CLIENTELE

The Company caters to:

- Shipping companies
- Exporters and importers
- Industrial clients requiring captive port facilities
- Government and port authorities

COMPETITIVE STRENGTHS

- Strategic positioning in a growing maritime sector
- Integrated service offerings across infrastructure and logistics
- Alignment with national infrastructure development policies
- Technical expertise in marine engineering

BUSINESS STRATEGY

- Expansion of port infrastructure capabilities
- Strengthening logistics and cargo handling operations
- Exploring public-private partnership (PPP) opportunities
- Leveraging government initiatives for sector growth

INDUSTRY OVERVIEW

India's maritime sector is a critical component of trade and logistics, handling over 90% of trade by volume. Government-backed initiatives and increasing privatization are driving growth in port infrastructure and logistics services.

RISK FACTORS

- Regulatory and environmental approvals
- Dependence on trade volumes and economic cycles
- Capital-intensive nature of infrastructure projects
- Competition from established port operators

FUTURE OUTLOOK

The Company is positioned to benefit from:

- Expansion in port capacity across India
- Growth in export-import trade
- Increased private sector participation in maritime infrastructure
- Policy support from the Government of India

CORPORATE INFORMATION

- Corporate Identity Number (CIN): L05000PN1992PLC177590
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